PUBLIC BENEFITS PROGRAM FUNDING LEVEL

Revenue for the Public Benefits Fund comes from two primary sources, a new fee added to electric bills in October 2000 and utility escrow funds, commonly called transition funds, in an amount set by the Public Service Commission. Additional revenue is provided by participating municipal electric utilities and electric cooperatives.

PUBLIC BENEFITS FUND INCOME (State Fiscal Year 2004)

| | LOW INCOME | ENERGY | <u>Total</u> |
|------------|-------------------|-------------------|-------------------|
| New Fees | \$ 24,165,592 | \$ 16,295,400 | \$ 40,460,992 |
| Transition | \$ 21,329,016 | \$ 45,826,034 | \$ 67,218,050 |
| M-C Opt in | <u>\$ 742,578</u> | <u>\$ 121,782</u> | <u>\$ 864,360</u> |
| Total | \$ 46,237,186 | \$ 62,243,216 | \$108,480,402 |

New Fees: Using the formulas provided in statute sections 16.957(4)(c) and (5), the DOA determines the portion of the overall funding level that investor-owned electric utilities are responsible to collect each year. The statute specifies that \$20 million be collected annually for energy efficiency and renewable energy programs (about \$4 million of this is collected and retained by municipal electric utilities and electric cooperatives as explained later).

DOA also determines the amount to be collected for low-income programs. The low-income total varies annually based on a formula that includes heating fuel prices, average household income, a statutorily defined level of need and the availability of federal funds as key variables.

Total revenues collected by municipal utilities and electric cooperatives are backed out of the public benefits need formula to arrive at the specific amount to be collected by non-municipal electric utilities from their customers for both energy efficiency and low-income programs. Municipal electric utilities and cooperatives are able to retain their funds for locally operated programs or may opt to join the DOA programs.

The statutes direct DOA to collect 70% of the new fee revenue from residential customers and 30% from non-residential customers. With a few exceptions DOA defines a customer as a meter. Exempted are meters for such things as streetlights, billboards, etc. Otherwise, all residential, commercial and industrial customers pay a monthly fee.

In order to collect the amount of fee revenue generated by the statutory formula, DOA has to test various fee levels with the utilities before setting a maximum monthly fee. The maximum monthly fee paid by a residential customer is \$1.40 for FY04

However, the monthly fee cannot be greater than three percent of a customer's total monthly bill. The limit is applied each month and where the three- percent limit is exceeded, the fee is reduced to the limit. A customer with a \$35 total bill would, for example, pay \$1.05 that month. Many customers hit the percent limit every month and DOA has to take this into account when setting the fee level. It means that the maximum fee has to be set at a point where customers with capacity to pay make up for revenue "lost" on other bills. Without the percent limit, all residential customers would pay a \$1.18 a month in FY04.

Commercial and industrial customer fees are also subject to the three- percent monthly limit, but also have a maximum monthly fee of \$750. Companies may aggregate scattered facilities within a utility service area for purposes of the \$750 limit.

In practice, most commercial customers pay maximum monthly fees ranging from \$3 to \$20. Industrial customers pay maximum fees typically ranging from \$20 to \$120 per month. DOA does not set these fees as it does the residential fee; rather the utilities set them at a level they choose to meet DOA's revenue allocation.

The new fee appears on utility bills as a "non-taxable customer charge" or similar phrase. Act 9 requires that the new fee be collected "in the fixed charges for electricity in a customer's bill..." Since the new fee is non-taxable and previously existing charges are subject to state and county sales taxes, it was deemed necessary to separate them on the bill.

Transition Funds: Act 9 directed the Public Service Commission (PSC) to determine the amount that each Class A, investor-owned energy utility spent on public benefits programs in 1998. PSC staff estimated the total was approximately \$99.7 million and a combination of conservation funds in utility escrow accounts, environmental research funds, utility weatherization program funds and "uncollectables and arrearages." The latter were costs associated with low-income customer's energy bills that were in arrears or written off.

After receiving comment from the utilities, the PSC subsequently issued and order establishing the total at \$67.1 million. The commission allowed the balance of the funds to be retained by some of the utilities as "customer service funds." The commission also set a schedule for transfer of the monies by each IOU to the Commission for deposit in the Public Benefits Fund. In 2000, 2001 and 2002, each utility spent decreasing amounts and transitioned the remaining portion to the commission for deposit in the Public Benefits Fund. Starting in January 2003, each utility was required to contribute the entire amount to the fund.

Payments by utilities of both transition funds and new fee revenues are made on a monthly basis. Transition funds are collected by the PSC and deposited in the Public Benefits Fund. New Fee revenues are invoiced by DOA monthly and deposited the following month in the fund. When the funds are deposited, the retain their designation as either low-income funds

Municipal electric utilities and electric cooperatives: Act 9 directed "munis and coops" to charge public benefit fees that average \$16 per customer per year, with the funds split evenly between low-income programs and energy conservation. These programs are referred to as

Commitment to Community programs and are locally operated or contracted. However, munis and coops were allowed by Act 9 to "opt in" to state-sponsored public benefits programs (energy efficiency and/or low-income & weatherization). If the munis or coops chose to opt in, it sends the revenue from the fee to DOA. There are no transition funds related to munis and coops. In FY04 seventeen munis opted in to Focus on Energy, the state's energy efficiency program. Nine coops and 23 munis opted in to the state's low-income & weatherization program.

The net effect of the fee formula, transition decisions and contributions by participating municipals and cooperatives produced the following revenue stream in FY04:

Energy efficiency program revenues by source. As noted earlier, 70 percent of the funds collected through the new fee must be allocated to residential customers. However, 74 percent of funds for the energy conservation effort and nearly half of the revenue for the low-income programs comes from transition dollars. The allocation of those funds is not specified in the law. Rather it is a rate case decision. Researched rate cases show the following split between customer classes for the energy efficiency portion of the fund:

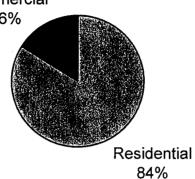
| Residential electric | \$12.1 million | |
|--------------------------|----------------|------------------------------------|
| Residential gas | \$ 9.4 | |
| Non-residential electric | \$19.2 | |
| Non-residential gas | <u>\$ 4.5</u> | |
| Total | \$45.1 | (\$700,000 environmental excluded) |
| Residential total | \$21.5 million | 47.6 percent |
| Non-residential total | \$23.6 | 52.4 percent |

When \$16.3 million in new fee revenue is combined with transition dollars, the total splits as follows:

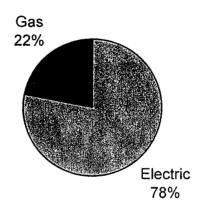
| Residential all energy funds Non-residential all energy funds | \$32.9 million \$ <u>28.6</u> | 53.5 percent 46.5 percent |
|---|----------------------------------|------------------------------|
| Total | \$61.5 million | |

Of the \$61.5 million total for the energy fund, 77.5 percent is provided by electric customers and 22.5 percent by natural gas customers.

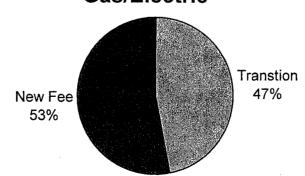




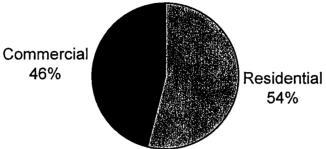
Low Income Fund Revenue: Gas/Electric



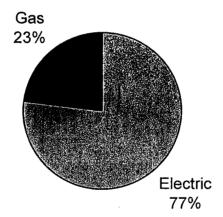
Low Income Fund Revenue: Gas/Electric



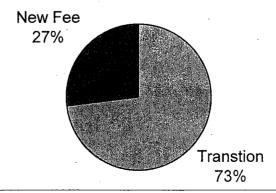




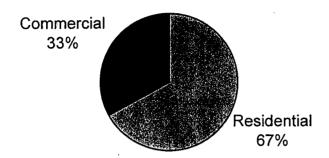




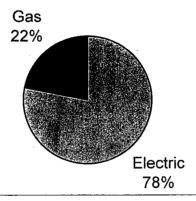
Energy Fund Revenue: Transition/New Fee



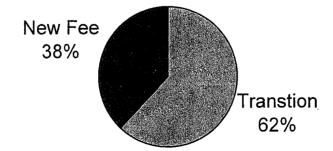
Low Income and Energy Funds Revenue: Residential/Commercial



Low Income and Energy Funds Revenue: Gas/Electric



Low Income and Energy Funds Revenue: New Fee/Transition



AVERAGE ANNUAL CONTRIBUTION TO PUBLIC BENEFITS ENERGY FUND 2003

| Electric | | | | | | | | | | | | | |
|------------|-----------------|-----|-------|-------------|-------------|--------------|----|--------|----|-------|--------------|-----|--------------|
| Collection | ons | ľ | MGE | NSP | WE | WPL | W | /PS/FL | ; | SWLP | Small OUs | Tot | al collected |
| Resident | tial per custom | ner | | | | | | | | | | | |
| | Transition | \$ | 0.58 | \$ 5.62 | \$ 4.04 | \$ 12.90 | \$ | 8.10 | \$ | 4.17 | \$ - | \$ | 12,059,859 |
| | New Fee | | 6.25 | 5.96 | 6.11 | 5.50 | | 5.47 | | 4.23 | 4.10 | \$ | 11,458,171 |
| | Total | \$ | 6.83 | \$ 11.58 | \$ 10.15 | \$ 18.40 | \$ | 13.57 | \$ | 8.40 | 4.10 | \$ | 23,518,030 |
| Commer | cial per custo | mer | | | | | | | | - | | | |
| | Transition | \$ | 2.75 | \$ 37.05 | \$ 78.52 | \$ 145.51 | \$ | 60.58 | \$ | 45.24 | \$ - | \$ | 19,198,433 |
| | New Fee | \$ | 19.61 | \$ 19.61 | \$ 19.61 | \$ 19.61 | \$ | 19.61 | \$ | 19.61 | \$ 19.61 | \$. | 4,910,645 |
| | Total | \$ | 22.36 | \$ 56.66 | \$ 98.13 | \$ 165.12 | \$ | 80.19 | \$ | 64.85 | \$ 19.61 | \$ | 24,109,078 |
| Total | | | | | | | | | | | | | |
| | Transition | | | | | | | | | | | \$ | 31,258,292 |
| | New Fee | | | | | | | | | | | \$ | 16,368,816 |
| | Total | | | | | | | | | | | \$ | 47,627,108 |

| Natural Gas | | | | | | | | | | | | _ | | | | - | |
|-----------------------|-----|------|-------------|----|-------|----|-------|----|-------|----|-------|----|-------------|----|------|----|-----------|
| Collections | ı | MGE | NSP | | WE | | WPL | W | PS/FL | 5 | SWLP | | mali OUs | W | Gas | | |
| Residential per custo | mer | | | | | | | | | | | | | | | | |
| Transition | | 0.47 | \$ 5.46 | \$ | 8.71 | \$ | 5.56 | \$ | 8.62 | \$ | 12.77 | \$ | - | \$ | 4.90 | \$ | 9,400,319 |
| Commercial per custo | ma | | | ; | • | | | | | | | | | | | | |
| Transition | | | \$ 36.47 | \$ | 12.07 | • | 92.59 | Φ. | 60.27 | • | 94.39 | \$ | | • | 4.79 | • | 4,451,746 |

| Elecric and Gas | | · . | | | | | 0 | · ··· | · · · · · · · · · · · · · · · · · · · |
|-----------------|----------|----------|-----------|-----------|------------|-----------|---------------|----------|---------------------------------------|
| Total | MGE | NSP | WE | WPL | WPS/FL | SWLP | Small IOUs | W Gas | |
| Residential | \$ 7.30 | \$ 17.04 | \$ 18.86 | \$ 23.96 | \$ 22.19 | \$ 21.16 | \$ 4.10 | \$ 4.90 | |
| Commercial | \$ 24.69 | \$ 93.13 | \$ 110.20 | \$ 257.71 | \$140.46 | \$ 159.24 | \$ 19.61 | .\$ 4.79 | |
| | | | | Total | Residentia | al | | 53.5% \$ | 32,918,349 |
| | | | | | Commerc | | | 46.5% \$ | 28,560,824 |
| | | | | | | Total all | | \$ | 61,479,173 |
| | | | | Total | Electric | | | 77.5% \$ | 47,627,108 |
| | | | | | Gas | | | 22.5% \$ | 13,852,065 |
| . 1 | | | | | | Total all | | \$ | 61,479,173 |
| <u>'</u> | | | | Total | Transtion | | | 73.4% \$ | 45,110,357 |
| | | • | | | New Fee | | | 26.6% \$ | 16,368,816 |
| | | | | | | Total all | | \$ | 61,479,173 |

Notes: The new fee contribution from residential customers in not even acros s utilities because of the 3% cap. The total does not include \$715,677 in transition funds associated with environmental R&D and renewable programs.

DOA Division of Energy 02/17/2004

AVERAGE ANNUAL CONTRIBUTION TO PUBLIC BENEFITS LOW INCOME FUND 2003

| Electric | · · · · · · · · · · · · · · · · · · · | | | | | | | | | | | | Small | | |
|----------|---------------------------------------|------|-------------|----|------|------------|----|------|----|-------|----|-------|------------|-----|---------------|
| Collecti | ons | N | I GE | ı | NSP | WE | 1 | WPL | W | PS/FL | 9 | SWLP | OUs | Tot | tal collected |
| Residen | ntial per custo | mer | | | | | | | | | | | | | |
| | Transition | \$ | 5.84 | \$ | 3.91 | \$ 5.36 | \$ | 4.38 | \$ | 8.64 | \$ | 30.89 | \$ - | \$ | 11,407,063 |
| | New Fee | | 0.82 | | 0.68 | 0.72 | | 0.71 | | 0.66 | | 1.42 | 0.51 | \$ | 16,915,899 |
| | Total | \$ | 6.66 | \$ | 4.59 | \$ 6.09 | \$ | 5.08 | \$ | 9.30 | \$ | 32.31 | 0.51 | \$ | 28,322,962 |
| Comme | rcial per custo | omei | • | | | | | | | | | | | | |
| | Transition | \$ | - | \$ | - | \$ - | \$ | _ | \$ | - | \$ | - | \$ - | \$ | _ |
| | New Fee | \$ | 2.37 | \$ | 2.38 | \$ 2.37 | \$ | 2.37 | \$ | 2.37 | \$ | 2.37 | \$ 2.37 | \$ | 7,249,673 |
| | Total | \$ | 2.37 | \$ | 2.38 | \$ 2.37 | \$ | 2.37 | \$ | 2.37 | \$ | 2.37 | \$ 2.37 | \$ | 7,249,673 |
| Total | | | | | | | | • | | | | | | | |
| | Transition | | • | | | | | | | | | | | \$ | 11,407,063 |
| 1 | New Fee | | | | | | | | | | | | | \$ | 24,165,571 |
| | Total . | | | | | | | | | | | | | \$ | 35,572,634 |

| Natural Gas | | | | | | | | | | | | - | •• | | | |
|------------------------|-----|----|----|-----|----|----------------|------------|-------------|----|------|----|-----|-------------|----|-------|-----------------|
| Collections | M | GE | N | ISP | 1 | WE | . V | V PL | WF | S/FL | SI | NLP | mall OUs | W | / Gas | |
| Residential per custoi | mer | | | | · | | | | | | | | | | | |
| Transition | \$ | - | \$ | - | \$ | . - | \$ | - | \$ | - | \$ | | \$ - | \$ | 19.83 | \$ 9,921,953 |
| Commercial per custo | mer | | | | | | | | | | | | | | | |
| Transition | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - | \$ - | \$ | | \$ - |

| Elecric and Gas Tota | ıls | | | | | | | | | | | S | mall | | | |
|----------------------|-----|------------|----|------|------------|-----|------|-----|----------|------|--------|-----|------|----|-------|------------------|
| Total | N | IGE | ı | NSP | WE | ١ | NPL | W | PS/FL | S | WLP | | OUs | ٧ | V Gas | |
| Residential | \$ | 6.66 | \$ | 4.59 | \$ 6.09 | \$ | 5.08 | \$ | 9.30 | | 32.31 | \$ | 0.51 | \$ | 19.83 | |
| Commercial | \$ | 2.37 | \$ | 2.38 | \$ 2.37 | \$ | 2.37 | \$ | 2.37 | \$ | 2.37 | \$. | 2.37 | \$ | - | |
| | | | | | | Tot | al | Res | sidentia | ai | | | | | 84.1% | \$ 38,244,915 |
| | | | | | | | | Cor | nmerci | al | | | | | 15.9% | \$ 7,249,673 |
| · | | | | | | | | | | Tot | al ali | | | | | \$ 45,494,587 |
| | | | | | | Tot | al | Ele | ctric | | | | | | 78.2% | \$ 35,572,634 |
| | | | | | | | | Gas | 3 | | | | | | 21.8% | \$ 9,921,953 |
| , | | | | | | | | | | Tot | al all | | | | | \$ 45,494,587 |
| | , | | | • | | Tot | al | Tra | nstion | | | | | | 46.9% | \$ 21,329,016 |
| | | | | | | | | Nev | v Fee | | | | | | 53.1% | \$ 24,165,571 |
| | | | | | | | | | | Tota | al all | | | | | \$ 45,494,587 |

Notes: The new fee contribution from residential customers in not even across utilities because of the 3% cap. The total does not include \$715,677 in transition funds associated with environmental R&D and renewable programs.

AVERAGE ANNUAL CONTRIBUTION TO PUBLIC BENEFITS LOW INCOME AND ENERGY FUNDS 2003

| Electric | | | | • | | | | • | | | | | | |
|-----------|----------------|----------|-------------|----|--------|--------------|----|-------|----|-------|----------|------------|------|--------------|
| Collectio | ons | MGE | NSP | | WE | WPL | W | PS/FL | 5 | SWLP | Sn IO | nall Us | Tota | al collected |
| Residen | tial per custo | mer | | | | | | | | | | | | |
| | Transition | \$ 6.42 | \$ 9.53 | \$ | 9.40 | \$ 17.28 | \$ | 16.74 | \$ | 35.06 | \$ | - | \$ | 23,466,922 |
| | New Fee | \$ 7.07 | \$ 6.64 | \$ | 6.83 | \$ 6.20 | \$ | 6.13 | \$ | 5.65 | \$ | 4.61 | \$ | 28,374,070 |
| | Total | \$ 13.49 | \$ 16.17 | \$ | 16.24 | \$ 23.48 | \$ | 22.87 | \$ | 40.71 | | 4.61 | \$ | 51,840,992 |
| Comme | rcial per cust | omer | | | | | | | | | | | | |
| | Transition | \$ 2.75 | \$ 37.05 | \$ | 78.52 | \$ 145.51 | \$ | 60.58 | \$ | 45.24 | \$ | - | \$ | 19,198,433 |
| | New Fee | \$ 21.98 | \$ 21.99 | \$ | 21.98 | \$ 21.98 | \$ | 21.98 | \$ | 21.98 | \$ | 21.98 | \$ | 12,160,318 |
| | Total | \$ 24.73 | \$ 59.04 | \$ | 100.50 | \$ 167.49 | \$ | 82.56 | \$ | 67.22 | \$ | 21.98 | \$ | 31,358,751 |
| Total | • | | | | | | | | | | | | | • |
| | Transition | | • | | | | | | | | | | \$ | 42,665,355 |
| | New Fee | | | | | | | | | | | | \$ | 40,534,387 |
| | Total | | | | | | | | | | | | \$ | 83,199,742 |

| Natural Gas | | | · | | | | | | | | Sm | all | | | |
|------------------------|-----|------|----|-------|-------------|-------------|----|-------|----|-------|-----|-----|---------|-----|------------|
| Collections | ľ | MGE | | NSP | WE | WPL | W | PS/FL | 5 | SWLP | IOL | | W Gas | : ' | |
| Residential per custom | ner | | | | | | | | | | | | | | |
| Transition | \$ | 0.47 | \$ | 5.46 | \$ 8.71 | \$ 5.56 | \$ | 8.62 | \$ | 12.77 | \$ | | \$24.73 | \$ | 19,322,272 |
| Commercial per custor | mer | - | | | | • | | | | | | | • | | |
| Transition | | 2.33 | \$ | 36.47 | \$ 12.07 | \$ 92.59 | \$ | 60.27 | \$ | 94.39 | \$ | - : | \$ 4.79 | \$ | 4,451,746 |

| Elecric and Gas Total | MGE | NSP | WE | WPL | WPS/FL | SWLP | Small IOUs | W Gas | | |
|------------------------|----------|----------|-----------|-----------|-------------|-----------|---------------|---------|----|-------------|
| Residential | \$ 13.96 | \$ 21.63 | | \$ 29.04 | \$ 31.49 | \$ 53.48 | \$ 4.61 | \$24.73 | | |
| Commercial | \$ 27.06 | \$ 95.51 | \$ 112.57 | \$ 260.08 | \$ 142.83 | \$ 161.61 | \$ 21.98 | \$ 4.79 | • | |
| | | | | Total | Residential | | | 66.5% | \$ | 71,163,264 |
| | | | | | Commercia | al | | 33.5% | \$ | 35,810,497 |
| | | | | | | Total all | | | \$ | 106,973,760 |
| | | | | Total | Electric | | | 77.8% | \$ | 83,199,742 |
| 1 | | , | | | Gas | | | 22.2% | | 23,774,018 |
| · | | | | | | Total all | | | \$ | 106,973,760 |
| | | | | Total | Transtion | | | 62.1% | \$ | 66,439,373 |
| | • | | | , | New Fee | | | 37.9% | | 40,534,387 |
| | | | | | | Total all | | | \$ | 106,973,760 |

Notes: The new fee contribution from residential customers in not even across utilities because of the 3% cap. The total does not include \$715,677 in transition funds associated with environmental R&D and renewable programs.

| PUBLIC BENEFITS ENERGY EFFICIENCY FUND 23 | 235 FY REVENUE A | 5 FY REVENUE AND BUDGET ALLOCATIONS | SNO | | |
|---|------------------|-------------------------------------|----------------|-----------------|--------------|
| - | FY | FY | FY | FY | Total |
| | 2001 | 2002 | 2003 | 2004 | |
| | (8 mos) | | | | |
| New Fees S | 12,319,896 | \$ 16,009,713 \$ | 16,325,858 \$ | 16,295,400 \$ | 60,950,867 |
| Muni/Coop | 40,820 | \$ 139,698 \$ | 145,055 \$ | | 447,355 |
| Transition | 5,845,345 | \$ 23,363,427 \$ | 37,402,860 \$ | 45,826,034 \$ | 112,437,666 |
| 8 | • | \$ 135 \$ | 2,389 \$ | | 2,524 |
| Annual Interest Earned S | (11,283) | \$ 380,610 \$ | | \$ 686.111 | 776,505 |
| | 18,194,778 | \$ 39,893,583 \$ | 54,165,351 \$ | | 174,614,917 |
| PB Fund Carryover | • | \$ 5,611,712 \$ | | | |
| Total Available S | 18,194,778 | \$ 45,505,295 \$ | 59,252,512 \$ | 68,218,737 | |
| Budget Allocations | | | | | |
| 3/2 Appropriation | | | | * | |
| Business Programs Administrator | 3,797,400 | \$ 18,275,234 \$ | 18,804,045 \$ | 17,407,753 \$ | 58,284,432 |
| | 2,300,000 | \$ 16,000,000 \$ | 17,929,959 \$ | 20,157,566 \$ | 56,387,525 |
| Emergency Furnace (FY 01 only) | 1,900,000 | \$. | • | 69 | 1,900,000 |
| afor | | \$ 2,605,021 \$ | 2,573,772 \$ | 2,768,368 \$ | 7.947.161 |
| Environmental R&D | | \$ 1,012,779 \$ | | | 2,830,442 |
| Total 372 | 7,997,400 | \$ 37,893,034 \$ | | | 127,349,560 |
| 370 Appropriation | | | ** | | |
| Evaluation | 7 077 820 | 6 | | | 1000 |
| | 079,716,7 | • | 3,2/8,200 | 2,245,857 \$ | 8,496,877 |
| | | • | | | 450,046 |
| ð | 230,000 | | | 166,436 \$ | 613,460 |
| | | 200,000 | | 1,050,000 \$ | 3,050,000 |
| | | , 1 | 75,510 \$ | \$ 000'52 | 1,325,510 |
| Administration: EE and DOAS | 832,800 | 950,100 | \$ 993,766 \$ | 1,032,300 \$ | 3,778,966 |
| Fotal 370 | 4,585,666 | \$ 2,525,100 \$ | 6,034,500 \$ | 4,569,593 \$ | 17,714,859 |
| Total Budget Allocations | 12,583,066 | \$ 40,418,134 \$ | 46,294,135 \$ | 45,769,084 \$ | 145,064,419 |
| 1.5% DOA Contingency | (80) | 0\$ | 0\$ | \$ 0\$ | 0 |
| Carryover | 5,611,712 | \$ 5,087,161 \$ | 12,958,377 \$ | 22,449,653 \$ | 29,550,498 |
| Budget Repair/Reduction | | \$ | (8,365,600) \$ | (17,600,000) \$ | (25,965,600) |
| Captured Savings FY 4 | | \$ | 1,264,755 \$ | 4,849,653 | |
| Balance | | \$ | 5,857,532 | | |
| Total \$ | 18,194,778 | \$ 45,505,295 \$ | 59,252,512 \$ | 68,218,737 \$ | 174,614,917 |
| | | | | | |

| PUBLIC BENEFITS LOW INCOME FUND 235 REVENUE AND BUDGET ALLOCATIONS | IE FUND 235 | REVENUE AN | (D B | UDGET ALLO | CATIONS | | |
|--|--------------------|----------------|---------------|---------------|------------|-------------------|-------------|
| | FY | FY | | FY | FY | | |
| | 2001 (9 mos) | 2002 | | 2003 | 2004 | | Total |
| New Fees | \$ 15,369,818 | \$ 23,758,248 | € | 29,064,344 \$ | 24,165,592 | 2 | 92,358,002 |
| Muni/Coop | \$ 276,100 | \$ 726,572 | ↔ | 788,061 \$ | 742,578 | ∞ ⇔ | 2,533,312 |
| Transition | \$ 1,522,118 | \$ 4,651,838 | ↔ | 12,954,166 \$ | 21,329,016 | 9 | 40,457,138 |
| Voluntary Contributions | \$ 100 | | ↔ | 2,162 | | ₩ | 2,262 |
| Total Revenue | \$ 17,168,136 | \$ 29,136,658 | ⇔ | 42,808,733 \$ | 46,237,186 | \$ 9 | 135,350,713 |
| Carryover | 1 59 | \$ (1,164,097) | S | 105 \$ | 33,741 | _ | |
| Total Available | \$ 17,168,136 | \$ 27,972,561 | 69 | 42,808,838 \$ | 46,270,927 | 7 | |
| Budget Allocations | | | | | | | |
| 371 Appropriation | | | | | | | |
| tance | \$ 11,900,000 | \$ 14,332,442 | S | 13,938,710 \$ | 13,955,039 | 6 | 54,126,191 |
| Trf back to EE for Loan Repayment | | | ∽ | 2,185,974 | | ₩ | 2,185,974 |
| LI Weatherization | \$ 6,122,433 | \$ 13,415,514 | ↔ | 26,425,913 \$ | 32,095,234 | 4 | 78,059,094 |
| Total 371 | \$ 18,022,433 | \$ 27,747,956 | ⊗ | 42,550,597 \$ | 46,050,273 | 89 | 134,371,259 |
| 370 Appropriation | | | | | | | |
| | \$ 309,800 | \$ 224,500 | ↔ | 224,500 \$ | 224,500 | \$ 0 | 983,300 |
| Total Budget Allocations | \$ 18,332,233 | \$ 27,972,456 | 6∕9 | 42,775,097 | 46,274,773 | &9 &9 | 135,354,559 |
| Carryover/Contingency | \$ (1,164,097) | \$ 105 | \$ | 33,741 \$ | (3,846) | 8 (9 | (3,846) |
| Total | \$ 17,168,136 | \$ 27,972,561 | 89 | 42,808,838 \$ | 46,270,927 | 2 \$ | 135,350,713 |
| | | | | | | | |

Wisconsin's Focus on Energy Year Two Energy Savings Achievement July 1, 2002 - June 30, 2003: Year-End Report

Residential Programs

| Ifetime kWh |
|---|
| 555,425,675 \$36,219,531 9,453 |
| 15,001,875 \$771,537 247 |
| NA NA |
| 141,572,445 \$7,280,979 5,970 |
| 2,089,935 \$107,484 25 |
| 291,956,880 \$15,015,154 1660 |
| NA NA NA |
| 1,006,046,810 \$59,394,685 17,355 184,701 |
| |
| |
| |

Business Programs

| Ratto | 250 | 4.78 | 8 | 8 | 4.86 | 8 10 | 6.42 | 7 | 2.35 | 5.55 | 00.0 | ¥ | 3.37 | Γ | | |
|----------------------------|------------------------|--------------------|----------------------|---------------|-------------|----------------|--------------------|--------------------------|--------------------|-------------|-----------------------|----------------|----------------|--------------|-------------|----------------|
| BAC | L | L | <u> </u> | Ĺ | L | L | L | ┞ | - | - | - | Ļ | L | Ļ | - | - |
| Expenditures B/C Rate | \$1,295,804 | \$1,744,963 | \$1,400,567 | \$787,336 | \$1,452,701 | \$1,302,598 | \$3,499,836 | \$2,472,940 | \$917.034 | \$646,192 | \$412,363 | \$4,705,982 | \$20,638,316 | \$0.016 | \$98,005 | 50 107 |
| Lifetime Therm Benefits | \$311,234 | \$2,157,207 | \$354,996 | \$1,135,927 | \$4,143,984 | \$797,504 | \$4,400,667 | \$3,029,417 | \$7,598 | \$3,586,469 | 20 | AN | \$19,925,003 | | | |
| Lifetime Therm | 332,549 | 3,895,367 | 641,032 | 2,600,835 | 7,482,979 | 1,440,089 | 14,004,380 | 9,640,610 | 0 | 8,211,630 | 0 | ΑN | 48.249.471 | | | |
| Annual Therm Savings | 47,507 | 556,481 | 91,576 | 173,389 | 1,068,997 | 205,727 | 1,400,438 | 964,061 | 2,418 | 547,442 | 0 | ΑN | 5,058,036 | | | |
| Lifetime kW Benefits | \$962,662 | \$1,631,607 | \$716,102 | \$177,604 | \$685,787 | \$3,349,443 | \$5,232,568 | \$1,136,064 | \$590,859 | \$0 | \$0 | ΝΑ | \$14,482,696 | | | |
| Lifetime kW s. Savings | 10,003 | 16,954 | 7,441 | 2,340 | 7,126 | 34,804 | 29,600 | 12,940 | 6,730 | 0 | 0 | V. | 157,938 | | | |
| Annual kW Savings | 1,429 | 2,422 | 1,063 | 156 | 1,018 | 4,972 | 5,960 | 1,294 | 673 | 0 | 0 | NA A | 18,987 | | | |
| Lifetime KWh Benefits | \$1,967,924 | \$4,548,357 | \$1,676,922 | \$232,124 | \$2,235,120 | \$6,408,820 | \$12,822,800 | \$3,778,603 | \$1,554,508 | \$0 | \$0 | NA | \$35,225,178 | | | |
| Lifetine kWh Savings | 39,629,191 | 91,592,809 | 33,769,106 | 5,926,965 | 45,009,867 | 129,057,999 | 420,663,200 | 123,960,370 | 50,996,990 | 0 | 0 | NA | 940,606,497 | | | |
| Annual kWh Savings | 5,661,313 | 13,084,687 | 4,824,158 | 395,131 | 6,429,981 | 18,436,857 | 42,066,320 | 12,396,037 | 5,099,699 | 0 | 0 | ΝΑ | 108,394,183 | | | |
| Frogram Name | Production Agriculture | Existing Buildings | Government Buildings | New Buildings | Schools | Small Business | General Industrial | Industries of the Future | Water & Wastewater | Renewables | EE Products/ Services | Adm. and Other | Total Business | Cost per kWh | Cost per kW | Cost per Therm |

Renewable Energy

| | _ | _ | _ | | |
|---------------------------|------------------|----------------|-----------------|--------------|-------------|
| B/C Ratio | 1.42 | ¥ | 1.33 | | |
| Expenditures | \$2,347,893 | \$166,057 | \$2.513.950 | \$0.034 | \$208 454 |
| Lifetime Them Benefits | 0 | AN | 0 | | |
| Lifetime Therm | 0 | Ą | 0 | | |
| Amual Therm Savings | 0 | ΝA | 0 | | |
| Lifetime kW | \$810,171 | NA | \$810,171 | | |
| Lifetime kW Savings | 12,060 | NA | 12,060 | | |
| Amual kW Savings | 603 | NA | 603 | | |
| Lifetime kWh Benefits | \$2,521,237 | NA | \$2,521,237 | | |
| Lifetine kWh Savings | 74,217,840 | NA | 74,217,840 | | |
| Annual KWh Savings | 3,710,892 | ΑΆ | 3,710,892 | | |
| Program Name | Renewable Energy | Adm. and Other | Total Renewable | Cost per kWh | Cost per kW |

Combined Focus Programs

| (16. | _ | Т | 1 | _ | 1 | _ | Т |
|---------------------------|---------------|--------------|------------------|---------------|--------------|-------------|----------------|
| B/C.Rat | 4.06 | 3.37 | 1.33 | 3.33 | | | |
| Expenditures | \$22,077,384 | \$20,638,316 | \$2,513,950 | \$48,833,209 | \$0.017 | \$97.409 | 60.430 |
| Lifetime Therm | \$14,980,162 | \$19,925,003 | 0 | \$34,905,165 | | | |
| Lifetime Therm Savings | 28,561,028 | 48,249,471 | 0 | 76,810,499 | | | |
| Annual Therm Savings | 2,000,180 | 5,058,036 | 0 | 7,058,216 | | | |
| Lifetime KW | \$15,364,461 | \$14,482,696 | \$810,171 | \$30,657,328 | | | |
| Lifetime kW | 184,701 | 157,938 | 12,060 | 354,699 | | | |
| Annual kW Savings | 17,355 | 18,987 | 603 | 36,945 | | | |
| Lifetime kWh Benefits | \$59,394,685 | \$35,225,178 | \$2,521,237 | \$97,141,100 | | | |
| Lifetime kWh Savings | 1,006,046,810 | 940,606,497 | 74,217,840 | 2,020,871,147 | | | |
| *Annual kWh * Savings | 109,387,934 | 108,394,183 | 3,710,892 | 221,493,009 | | | |
| Sector | Residential | Business | Renewable Energy | Total Focus | Cost per kWh | Cost per kW | Cost per Therm |

The total Focus expenditure amount (\$48,833,209) includes DOA administrative costs for marketing (\$1,614,028) and program evaluation (\$1,989,531). Program evaluation expenses exclude low-income evaluation costs. Program expenditures include all program marketing costs.

| LOW INCOME ENERGY ASS | SISTANC | E | Electrc bill benefits | by vendor | FY2003 |
|------------------------|---------|------------|-----------------------|-----------|---------|
| | | | | Residenti | al. |
| Vendor | | Total Paid | Share | Meters | Share |
| Alliant Energy WP&L | \$ | 1,485,033 | 13.73% | 368,279 | 17.92% |
| Madison Gas & Electric | \$ | 345,597 | 3.19% | 110,287 | 5.37% |
| WE Energy | \$ | 5,640,518 | 52.14% | 908,333 | 44.21% |
| Xcel Energy | \$ | 1,103,798 | 10.20% | 191,662 | 9.33% |
| Superior W&L | \$ | 78,264 | 0.72% | 12,363 | 0.60% |
| Wis Public Service | \$ | 1,468,875 | 13.58% | 345,686 | 16.82% |
| Small IOUs | \$ | 154,300 | 1.43% | 26,582 | 1.29% |
| Total IOUs | \$ | 10,276,385 | 94.99% | 1,963,192 | 95.54% |
| Coops (9) total | \$ | 424,637 | 3.93% | 74,251 | 3.61% |
| Municipals (26) total | \$ | 117,221 | 1.08% | 17,359 | 0.84% |
| Total all | \$ | 10,818,243 | 100.0% | 2,054,802 | 100.00% |
| | | | | | |

PB Low income shares FY03.xls

| | s for FY 2003 | | | |
|---|----------------------|--------------------|---------------------|--------------|
| Utility Name | | | | % ₩ |
| ALLIANT ENERGY | \$4,434,961 | \$1,124,427 | \$5,559,389 | 22.2% |
| CONSOLIDATED WATER POWER COMPANY | \$5,228 | \$1,326 | \$6,554 | 0.0% |
| DAHLBERG LIGHT & POWER CO | \$97,928 | \$24,829 | \$122,757 | 0.5% |
| MADISON GAS & ELECTRIC CO | \$1,027,833 | \$260,594 | \$1,288,427 | 5.1% |
| NORTH CENTRAL POWER CO INC | \$180,910 | \$45,868 | \$226,778 | 0.9% |
| NORTHWESTERN WISCONSIN ELECTRIC CO | \$110,635 | \$28,050 | \$138,685 | 0.6% |
| PIONEER POWER & LIGHT CO | \$6,655 | \$1,687 | \$8,342 | 0.0% |
| SUPERIOR WATER LIGHT & POWER CO | \$242,471 | \$61,475 | \$303,946 | 1.2% |
| WE ENERGIES | \$6,706,955 | \$1,700,462 | \$8,407,418 | 33.6% |
| WESTFIELD ELECTRIC COMPANY | \$14,833 | \$3,761 | \$18,594 | 0.1% |
| WISCONSIN PUBLIC SERVICE CORP | \$3,222,649 | \$817,061 | \$4,039,710 | 16.1% |
| XCEL ENERGY (NSP) | \$2,830,253 | \$717,574 | \$3,547,827 | 14.2% |
| Total for Investor Owned Utilities | \$18,881,312 | \$4,787,114 | \$23,668,427 | 94.4% |
| CHIPPEWA VALLEY ELECT COOP | \$68,363 | \$17,332 | \$85,695 | 0.3% |
| CLARK ELECTRIC COOPERATIVE | \$101,696 | \$25,784 | \$127,480 | 0.5% |
| EAST CENTRAL ENERGY | \$5,552 | \$1,408 | \$6,960 | 0.0% |
| EAU CLAIRE ENERGY COOPERATIVE | \$223,112 | \$56,567 | \$279,679 | 1.1% |
| JUMP RIVER ELECTRIC COOP INC | \$34,312 | \$8,699 | \$43,011 | 0.2% |
| POLK-BURNETT ELECTRIC COOPERATIVE | \$178,124 | \$45,161 | \$223,285 | 0.9% |
| PRICE ELECTRIC COOPERATIVE | \$40,022 | \$10,147 | \$50,170 | 0.2% |
| RICHLAND ELECTRIC COOPERATIVE | \$56,159 | \$14,238 | \$70,397 | 0.3% |
| SCENIC RIVERS ENERGY COOPERATIVE | \$101,821 | \$25,816 | \$127,637 | 0.5% |
| Total for Co-op Utilities | \$809,162 | \$205,153 | \$1,014,314 | 4.0% |
| DANCOD MUNICIPAL LITERTY | #40.000 | 40 556 | 612.630 | 0.40/ |
| BANGOR MUNICIPAL UTILITY BENTON ELECTRIC WATER & SEWER UTIL | \$10,082 \$17,560 | \$2,556 \$4,454 | \$12,639 | 0.1% |
| BLOOMER UTILITIES | \$17,569 \$13,761 | \$3,489 | \$22,024 | 0.1% 0.1% |
| BOSCOBEL MUNICIPAL UTILITIES | \$5,664 | \$3,489 \$1,436 | \$17,250 \$7,100 | 0.1% |
| CADOTT LIGHT WATER UTILITY | \$19,780 | \$5,015 | \$24,795 | 0.1% |
| CASHTON MUNICIPAL LIGHT AND WATER | \$13,017 | \$3,300 | \$16,318 | 0.1% |
| CENTURIA MUN ELECTRIC UTILITY | \$2,875 | \$729 | \$3,604 | 0.1% |
| CUBA CITY MUN ELECTRIC UTILITY | \$16,882 | \$4,280 | \$21,162 | 0.0% |
| GRESHAM MUNICIPAL UTILITIES | \$29,671 | \$7,523 | \$37,194 | 0.1% |
| LA FARGE MUNICIPAL ELECTRIC UTIL | \$5,776 | \$1,464 | \$7,241 | 0.0% |
| MUSCODA UTILITIES | \$6,182 | \$1,567 | \$7,750 | 0.0% |
| NEW LISBON MUNICIPAL ELECTRIC & WATER DEPT | \$25,845 | \$6,553 | \$32,397 | 0.1% |
| PARDEEVILLE ELECTRIC COMMISSION | \$1,945 | \$493 | \$2,438 | 0.0% |
| PRINCETON LIGHT AND WATER | \$7,876 | \$1,997 | \$9,872 | 0.0% |
| SHULLSBURG ELECTRIC UTILITY | \$6,096 | \$1,546 | \$7,642 | 0.0% |
| SPOONER MUNICIPAL UTILITIES | \$10,721 | \$2,718 | \$13,439 | 0.0% |
| STRATFORD WATER ELECTRIC UTILITY | \$27,763 | \$7,039 | \$34,801 | 0.1% |
| VILLAGE OF WONEWOC | \$21,120 | \$5,355 | \$26,474 | 0.1% |
| VIOLA MUNICIPAL ELECTRIC UTILITY | \$1,360 | \$345 | \$1,705 | 0.1% |
| WESTBY ELECTRIC WATER UTILITY | \$1,347 | \$2,877 | \$1,703 | 0.0% |
| WHITEHALL MUNICIPAL ELECTRIC UTILITY | \$45,116 | \$11,439 | \$56,555 | 0.1% |
| Total for Municipal Utilities | \$300,449 | \$76,175 | \$376,624 | 1.5% |
| | T1.10 | | , -, · | |
| Total Job Costs Recorded and Assigned to All Utilities | \$19,990,923 | \$5,068,442 | \$25,059,365 | 100.0% |